

Our Managed Portfolio Service

at a glance

Our Canaccord Genuity Wealth Management (CGWM) Managed Portfolio Service is a range of seven risk-rated portfolios, suitable if you have at least £100,000 to invest. They give you access to our organisation-wide expertise, global research and resources at a level that's usually only available to people investing a much higher amount.

For use with a financial adviser only.

Investment involves risk. The value of investments and the income from them can go down as well as up and you may not get back the amount originally invested. Past performance and future forecasts figures are not a reliable indicator of future results. Investors should note that actual portfolio returns may be different to the returns of the model portfolio.

These portfolios provide a range of possible solutions. Because they are not influenced by the personal opinions of individual fund managers, these portfolios represent a direct delivery and execution of our rigorous investment process, which includes in-depth research, continuous monitoring and the interaction of a number of investment committees.

Within its class, each portfolio offers what we believe to be the optimal allocation of the most applicable funds, identified by our meticulous in-house research tools and in-depth experience. We diversify the investments within each portfolio and, by taking an 'open architecture' approach, we can select investments from the entire market place, which manages and reduces investment risk.

You'll find a list and descriptions of our portfolios inside. Your financial adviser will help you choose the one that best matches your needs and attitudes to risk.

Why should I choose the Managed Portfolio Service (MPS)?



Whichever portfolio you select, it aims to:

- Deliver consistent, risk-adjusted returns
- Give you exclusive access to our global investment ideas and research
- Offer you flexibility so you can choose the parameters of your portfolio to suit your needs and preferences
- Be supported and protected by our robust and disciplined investment process
- Be managed by an accessible and dedicated CGWM team.

Our model portfolios are consistently rated 5 star by Defaqto, the independent ratings agency.

We offer a range of seven multi-manager portfolios that invest in different collectives and Exchange Traded Funds (ETFs). Of these seven portfolios, we also offer five MPS portfolios which invest directly into UK equities, bonds and alternatives. These are explained in the table opposite. Your adviser will help you choose the portfolio that's right for you, based on your objectives and attitude to investment risk.

Our portfolios are designed to work over a typical investment cycle of 7-10 years, so we recommend you stay invested for at least seven years.



N.B. This is for illustrative purposes only. The above asset allocation is as at December 2017. Actual asset allocation changes are made depending on market conditions.

Our MPS portfolios operate under a dynamic asset allocation – meaning we'll adapt your investments in line with our changing views of the investment market and economic outlook. This can result in a larger weighting in alternative investments (like commodities, currencies and absolute return funds). These alternatives help to reduce volatility, as they generally don't move in line with equities and bonds.

Active and dynamic decision-making means that your investments are not constrained by geography, sector or benchmarks, presenting you with the best of Canaccord Genuity Wealth Management's thinking in every portfolio. We ensure your investment risk is actively managed and mitigated through true diversification.

Your financial adviser may already use a specific 'platform' for your investments. He or she can access our MPS portfolios via a wide range of industry-wide platforms, including: Ascentric, AXA Elevate, Fusion, Standard Life, Transact, Novia and Nucleus.

Which model portfolios can I choose?

Once I've invested in a model portfolio, does it stay the same, or do you change the investments within it?

Are your portfolios available through the providers my adviser currently uses?

Key facts		Direct	Multi-manager	Distribution Technology ¹
Fixed interest	This portfolio aims to produce returns for you through an income stream, with limited capital volatility. It invests mainly in fixed interest and cash-type vehicles. It's unlikely to generate capital gains over the longer term. The portfolio is sensitive to interest rate changes, so losses could occur, even though it invests in cash-type vehicles.		●	2
Cash plus	This portfolio aims to produce greater overall returns for you than cash would over a typical investment cycle (7-10 years). Some of this return will come from the income generated. This portfolio is focused on absolute returns so it should have lower volatility. It invests mainly in fixed interest and cash-type vehicles, plus a smaller investment in global equities or equity-based vehicles. To help reduce volatility and deliver uncorrelated returns during periods of unfavourable market conditions, we may switch to alternative asset classes such as commodities, currencies, infrastructure and hedge funds.		●	3
Cautious balanced	This portfolio aims for a balance between capital appreciation and reduced volatility over a typical investment cycle (7-10 years). We use global equities and fixed interest and cash-type investments to provide diversification, focusing on the themes we consider are likely to perform in the prevailing economic environment. We may also use alternative asset classes (such as commodities, currencies and hedge funds) to balance the risk during unfavourable market conditions and produce returns uncorrelated to the general equity market.	●	●	4
Income	This portfolio aims to produce an income stream for you, and also offers you the possibility of capital appreciation over a typical investment cycle (7-10 years). As it focuses on income production, fixed interest type investments tend to feature significantly, although there's also likely to be a strong emphasis on income-producing equities. We may also use alternative asset classes (such as commodities, currencies and hedge funds) to balance the risk during unfavourable market conditions and produce returns uncorrelated to the general equity market.	●	●	5
Balanced	This portfolio aims to produce an income stream for you, and also offers you the possibility of capital appreciation over a typical investment cycle (7-10 years). We use global equities and fixed interest and cash-type investments to provide diversification, focusing on the themes we consider are likely to perform in the prevailing economic environment. We may also use alternative asset classes (such as commodities, currencies and hedge funds) to balance the risk during unfavourable market conditions and produce returns uncorrelated to the general equity market.	●	●	5
Growth	This portfolio aims to provide capital appreciation over a typical investment cycle (7-10 years). While it may include some fixed interest investments, it will tend to focus on domestic and international equities to achieve both diversification and investment. We use global equities and fixed interest and cash-type investments to provide diversification, focusing on the themes we consider are likely to perform in the prevailing economic environment. We may also use alternative asset classes (such as commodities, currencies and hedge funds) to balance the risk during unfavourable market conditions and produce returns uncorrelated to the general equity market.	●	●	6
Aggressive growth	This portfolio aims to provide capital appreciation over a typical investment cycle (7-10 years). While it may include a small number of fixed interest investments, it will mainly focus on domestic and international equities to achieve both diversification and investment. We use global equities and themed investments for diversification, focusing mainly on the themes we believe are likely to perform in the prevailing economic environment. We may also use alternative asset classes (such as commodities, currencies and hedge funds) to balance the risk during unfavourable market conditions and produce returns uncorrelated to the general equity market.	●	●	7

¹ Distribution Technology (DT) is one of the largest external risk assessors in the financial industry. They have reviewed our portfolios over the short, medium and longer terms and confirmed that we consistently meet their investment suitability criteria and work within expected risk parameters for each of our stated solutions.

How can we help?

Talk to your financial adviser about our Managed Portfolio Service. They'll help you decide which portfolio is best for you, and make all the arrangements on your behalf.

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Important information

Investment involves risk. The value of investments and the income from them can go down as well as up and you may not get back the amount originally invested.

The investments discussed in this document may not be suitable for all investors.

Past performance is not a reliable indicator of future performance.

The tax treatment of all investments depends upon individual circumstances and may be subject to change. Investors should discuss their financial arrangements with their own tax adviser as the value of any tax reliefs available is subject to individual circumstances. Levels and bases of taxation may change.

Where investment is made in currencies other than the investor's base currency, the value of those investments, and any income from them, will be affected by movements in exchange rates. This effect may be unfavourable as well as favourable.

This document is for information only and is not to be construed as a solicitation or an offer to purchase or sell investments or related financial instruments. This has no regard for the specific investment objectives, financial situation or needs of any specific investor.

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CGWL and CGFPL are authorised and regulated by the Financial Conduct Authority. Both are wholly owned subsidiaries of Canaccord Genuity Group Inc. and have their registered office at 41 Lothbury, London, EC2R 7AE. CGWL is registered in England no. 03739694, CGFPL is registered in England no. 02762351.

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